

## Nat Duncan

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### Chief Operating and Financial Officer

Aerospace Carbon Solutions, a GE Aerospace company | Boston, MA | 2023 – Present

- **Co-founded and scaling:** Growing \$25M business with ownership of strategy, financial performance and controls, sales and marketing, and acquisitions.
- **Revenue growth:** Driving 150%+ revenue growth by leading product development and sales to secure #1 market position with global airlines.
- **Strong M&A returns:** Direct \$30M acquisitions budget, with successful completion of four acquisitions on track to deliver 25%+ ROI.

### Executive Director, Corporate Strategy

General Electric Company | Boston, MA | 2019 – 2023

- **Corporate transformation:** Spearheaded financial and strategic inputs to the restructuring of GE into three standalone public companies, which collectively unlocked \$220B in shareholder value.
- **Energy innovation:** Secured \$500M in external funding for nuclear projects as a member of GE Hitachi Board of Directors, unlocking \$1.25B in shareholder value.

### Executive Audit Manager, Corporate Audit Staff

General Electric Company | Global | 2012 – 2019

- **IPO readiness:** Prepared \$20B GE Healthcare for IPO, ensuring financial compliance and cost controls to deliver maximum valuation for shareholders.
- **Operational efficiencies:** Led supply chain teams that identified and helped to execute \$500M in cost-saving opportunities across direct material and administrative expenditures by applying Lean methodology.
- **Risk management:** Conducted financial reviews on \$40B+ in global insurance and long-term service contract assets that were subject to SEC inquiry, resolving regulatory investigations and mitigating financial risk.
- **Leadership development:** Increased leadership diversity by 15%, resulting in a 10% boost to team engagement and improved decision-making effectiveness.

### Education

Hamilton College | Clinton, NY | 2008 – 2012

3.8 GPA, Phi Beta Kappa, Top 5% of graduates